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## Education & Qualifications

University of Georgia, Terry College of Business

Bachelor of Business Administration, Finance and Marketing

# Affiliations & Memberships

Council of Supply Chain Management Professsionals Member

Atlanta Commercial Board of Realtors (ACBR)

National Association of Industrial & Office Parks (NAIOP)

# Price Weaver Principal

#### **Area of Expertise**

Price Weaver is a Co-Founder and Principal at BroadPoint Partners with more than 25 years of experience in industrial real estate. He specializes in tenant and landlord representation, site selection, financial analysis, and lease negotiation. Over his career, he has completed more than 60 million square feet of lease and sale transactions, surpassing \$1 billion in total volume. Price has advised a wide variety of clients, ranging from Fortune 500 companies and regional occupiers to local developers and institutional investors.

Since 2000, Price has built a reputation as a trusted advisor known for his ability to navigate shifting market dynamics and negotiate favorable terms. His expertise spans both large-scale distribution facilities and specialized industrial assets, enabling him to deliver tailored solutions that align with his clients' business goals. With a deep knowledge of the industrial sector, strong leadership skills, and a proven ability to close complex deals, Price remains a valuable resource for clients navigating today's evolving real estate landscape.

## Business & Educational Background

Price began his real estate career with McWhirter Realty Corporation before joining Colliers International in 2000, where he spent over two decades advising clients on real estate strategy, leasing, and investment. In 2025, he co-founded BroadPoint Partners to



deliver a more focused and flexible platform for clients navigating today's evolving market.

He holds a Bachelor of Business
Administration in Marketing from the
University of Georgia's Terry College of
Business. In addition, he completed
Colliers Global Logistics Training and
Foremost Quality Logistics in 2014,
further strengthening his expertise in
industrial logistics and supply chain
strategy.

#### **Professional Accomplishments**

- Phoenix Award, Atlanta Commercial Board of Realtors
- Top 10 Industrial Producer, Atlanta Commercial Board of Realtors
- CoStar Power Broker
- Prologis Broker of the Year
- Founding Partner Award, Stockbridge Real Estate Enrichment Program
- Colliers Everest Club
- Top 10 Broker, Colliers International

#### **Community Involvement**

Price is actively involved in the Atlanta community, through his service involvement via The Westminster School, Trinity Presbyterian Church, and youth sports organizations around Atlanta. He is committed to mentorship through the University of Georgia Mentor Program, helping guide future professionals in their careers. He also supports patient care and rehabilitation initiatives through the Shepherd Center Society.

